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Chapter 11

8/17/2012 1 Social Psychology, Eighth Edition Elliot Aronson | Timothy D Wilson | Robin M Akert ©2013 Pearson Education, Inc All Rights Reserved Slides prepared

Handbook of Social Psychology

Handbook of Social Psychology Ano Edição Nº Volumes Editores 1935 1ª 2 Carl Murchison 1954 1ª 2 Gardner Lindzey 1968/69 2ª 5 Gardner Lindzey & Elliot Aronson 1985 3ª 2 Gardner Lindzey & Elliot Aronson 1998 4ª 2 Daniel T Gilbert, Susan T Fiske, & Gardner Lindzey

JOURNAL OF EXPERIMENTAL SOCIAL PSYCHOLOGY 1,

JOURNAL OF EXPERIMENTAL SOCIAL PSYCHOLOGY 1, 156-171 (1965) Gain and Loss of Esteem as Determinants of Interpersonal Attractiveness' ELLIOT ARONSON AND DARWPN LINDER Uni~msity of Minnesota One of the major determinants of whether or not one person (P) will

Aronson & Mills (1959) - WordPress.com

Aronson and Mills (1959) The effect of severity of initiation on liking for a group, Journal of Abnormal and Social Psychology, 59, 177-181 Festinger, L (1957) A theory of cognitive dissonance Evanston: Row, Peterson Student copy And an entertaining video lecture on the topic

Books by Elliot Aronson

Books by Elliot Aronson Theories of Cognitive Consistency(with R Abelson et al), 1968 The Social Animal Elliot Aronson University of California, Santa Cruz with Joshua Aronson New York University WORTH PUBLISHERS Saul Steinberg, Untitled drawing,ink on paper

THE SCIENTIST AND THE HUMANIST

This chapter is about Elliot Aronson and also about Gordon Allport, both of whom I met in the fall of 1959 when I became a new graduate student in Harvard's Department of Social Relations Elliot would surely have been my PhD advisor had he not moved to Minnesota in 1962 That was when Gordon Allport took pity on me because not only

PsycCRITIQUES - Elliot Aronson and the Life of Becoming

Elliot Aronson and the Life of Becoming A review of Not by Chance Alone: My Life as a Social Psychologist by Elliot Aronson New York, NY: Basic Books, 2010 284 pp ISBN 978-0-465-01833-8

The Elliot Aronson Interview - Mentor Coach

The Elliot Aronson Interview Ben: This is Ben Dean with MentorCoach® and Coaching Toward Happiness It's Friday, September 24, 2010, and we are looking forward to our conversation with the legendary psychologist Elliot Aronson This is one of an ongoing series of interviews with thought leaders in theoretical and

EFFECT OF THE SEVERITY OF THREAT ON THE DEVALUATION ...

Journal of Abnormal and Social Psychology 1963, Vol 66, No 6, 584-588 EFFECT OF THE SEVERITY OF THREAT ON THE DEVALUATION OF

FORBIDDEN BEHAVIOR 1 ELLIOT ARONSON University of Minnesota J MERRILL CARLSMITH2 Harvard University If a person is induced to cease performing a desired action through the threat

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CHAPTER 2 Methodology: How Social Psychologists Do ...

224 Describe the goal of social neuroscience research and the methods used 225 Describe the ethical dilemma faced by social psychologists and the role of informed consent in resolving this dilemma 226 Identify a deception experiment Explain the necessity and functions of a debriefing session Discuss the effects on participants of being

Social Psychology Prosocial Behavior: Why Do People Help ...

Consequently, the ability to learn social norms has become part of our genetic makeup Social Exchange: The Costs and Rewards of Helping Social exchange theory argues that much of what we do stems from the desire to maximize our rewards and minimize our costs Social exchange assume that people in

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THE EFFECT OF SEVERITY OF INITIATION ON LIKING FOR A ...

THE EFFECT OF SEVERITY OF INITIATION ON LIKING FOR A GROUP1 ELLIOT ARONSON Stanford University AND JUDSON MILLS U S Army Leadership Human Research Unit, Ithaca, NY IT is a frequent observation that persons who go through a great deal of trouble or pain to attain something tend to value it